



T STRATEGY ALLIANCE

Well-intentioned motives lead careers to success

Whether it is starting a business or challenging a new job, the first thing I think about is: Is this good for the world? Is it altruistic? Any business that can be confidently based on altruistic and “good motives” will, without exception, achieve good results in the end.

--- From 『Heart』 Inamori Kazuo ---

SINCE 1966

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Investor Conference

法人說明會

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G2C+

T STRATEGY ALLIANCE

志聖
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創峰
tcf

均豪
GPM

均華
GMM

祁昌
UTRON

視動


Market Leader

Close to Market-
Leading Customers

Technological
Innovation

『 Management is Coordination 』

--- Dr. Dah-Hsian Seetoo ---

『 The New Paradigm Shift 』

Competition oriented	➡	Co-prosperity & symbiosis
Barrier shielding	➡	Alliance & Sharing
Product Service	➡	Eco-system Value Creating
Single Play	➡	Leverage

--- Dr. Yi-Chia Chiu ---



Prospects

1%

Global Electronics Industry
Capital Expenditure



Top 2000 **Top 300**
Manufacturing
Industry Rankings

2020 2021 2022

590

519

545



15.58

20.06

17.93

2020

2021

2022

NT\$ 30Mn

Engineer Per
Capita Output

Dividends **NT\$ 3.0**

2.5

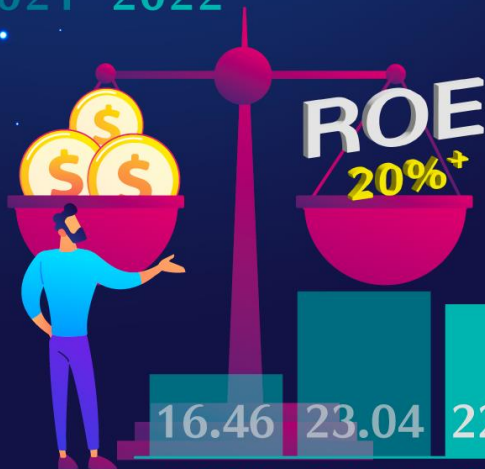
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3.6

2020

2021

2022



16.46

23.04

22.03

2020

2021

2022



Agenda

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- Operation Performance Q3'23
- Market Trends and Business Opportunities
 - > Growing HPC/AI convergence and application expansion
 - > Other business opportunities from advanced manufacturing processes
- Regional Arrangement
- Prospects
- Q&A





Q3

**Operation
Performance**

Operation Performance Q3' 23

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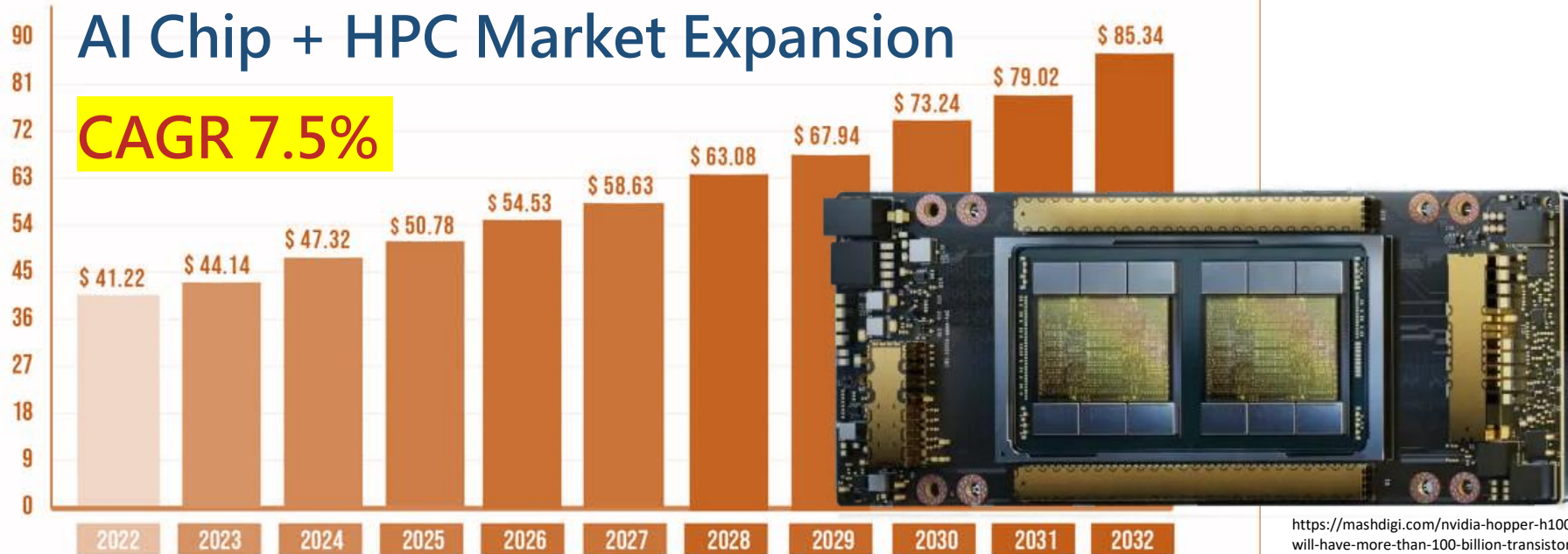
in TWD
millions

	2023 Q1~Q3		2022 Q1~Q3		2022		2021		2020		2019		2018	
	%		%		%		%		%		%		%	
Revenue-Consolidated	2,600	100%	4,094	100%	5,376	100%	5,723	100%	4,086	100%	4,438	100%	5,700	100%
COGS			2,635	64.4%	3,459	64.3%	3,781	66.1%	2,538	62.1%	3,170	71.4%	3,902	68.5%
Gross Margin			1,459	35.6%	1,908	35.5%	1,942	33.9%	1,547	37.9%	1,268	28.6%	1,798	31.5%
Operating Expense			935	22.8%	1,170	21.8%	1,202	21.0%	1,017	24.9%	954	21.5%	1,119	19.6%
Operating Income			524	12.8%	730	13.6%	740	12.9%	531	13.0%	314	7.1%	679	11.9%
Net Non-Op. Profit			244	6.0%	231	4.3%	135	2.4%	75	1.8%	104	2.3%	106	1.9%
Net Income before tax			768	18.8%	961	17.9%	875	15.3%	606	14.8%	418	9.4%	785	13.8%
Net Income after tax			630	15.4%	783	14.6%	716	12.5%	475	11.6%	338	7.6%	598	10.5%
Attribute to stockholder's of the parent	376	14.5%	582	14.2%	719	13.4%	660	11.5%	439	10.7%	312	7.0%	556	9.8%
ROE			18.25%		22.03%		23.04%		16.46%		11.64%		21.83%	
EPS (NT\$/after tax)	\$2.40		\$3.72		\$4.59		\$4.35		\$2.94		\$2.09		\$3.73	
Debt Ratio			60.30%		57.52%		58.44%		60.26%		58.66%		58.23%	



Market **Trend** & **Business** Opportunities

HIGH PERFORMANCE COMPUTING MARKET SIZE, 2022 TO 2032 (USD BILLION)



<https://mashdigi.com/nvidia-hopper-h100-gpu-will-have-more-than-100-billion-transistors/>

Product Trends - Chip Shrinkage, Heterogeneous Integration

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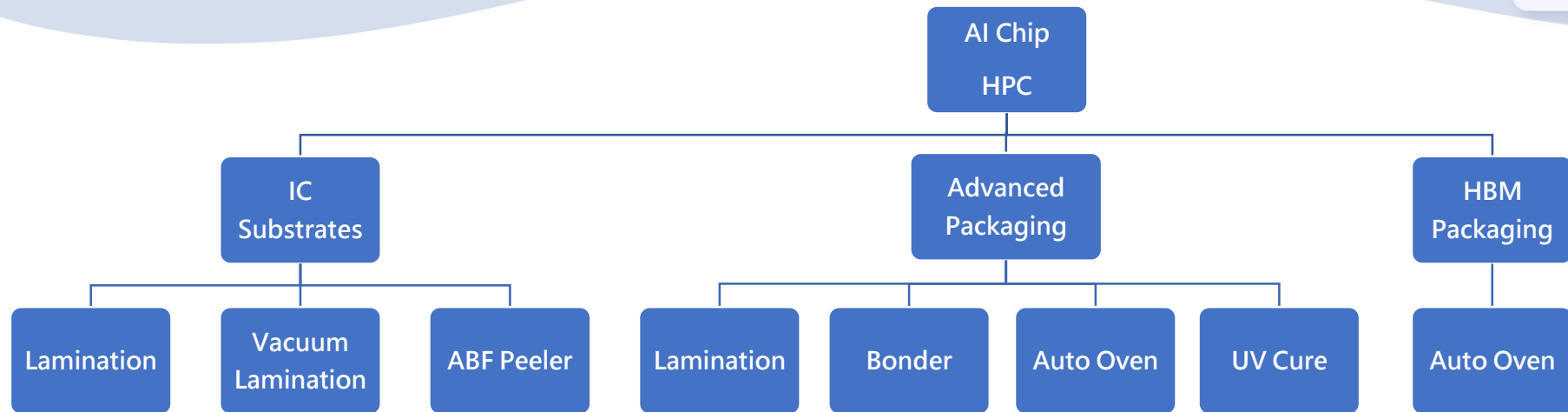
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Growing HPC/AI convergence and application expansion

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A G2C+ Alliance Company

Other Advanced Manufacturing Process Opportunities

In Response to Panel Customers' New Strategy: Dual-Axis/Dual-Track Transformation

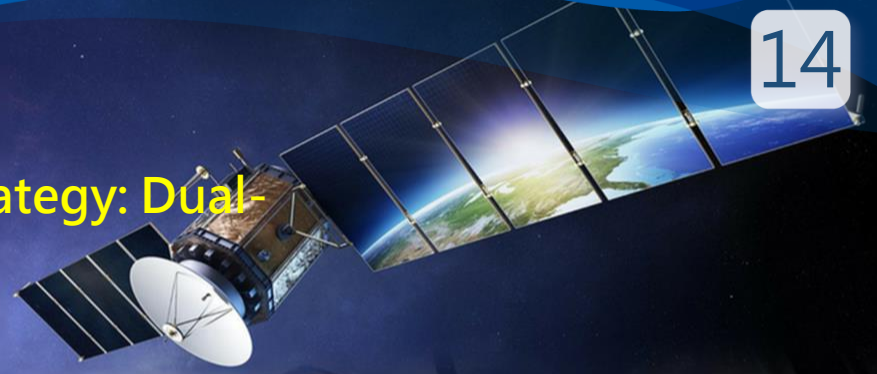
- Automotive Panels
- Micro LED Technology
- Venturing into PLP Advanced Manufacturing Processes

U.S. Customers for Low-Earth Orbit Satellites:

- Equipment for Array Antenna Manufacturing Process

High-Frequency Communication Market Trends: WiFi 7/6G

- Collaboration with World-Leading Manufacturers in High-Frequency Components to Develop New Process Equipment



Regional Arrangement

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Thailand

IDM OSAT :

NXP

On-Semi

PMIC MFG :

ROHM

PCB MFG :

競國、華通

欣興、耀華

泰鼎、定穎

敬鵬、臻鼎

金像、滬電

四會富仕

中富、奧士康

中京、建滔

威爾高、澳弘

CMK、KCE

Malaysia

IDM OSAT :

INTEL

Texas Instruments

NXP

Infineon

STM

Renesas Electronics

On-Semi

Micron

OSAT :

ASE

PMIC MFG :

ROHM

Singapore

IC Foundry :

SSMC

UMC

GF

VIS

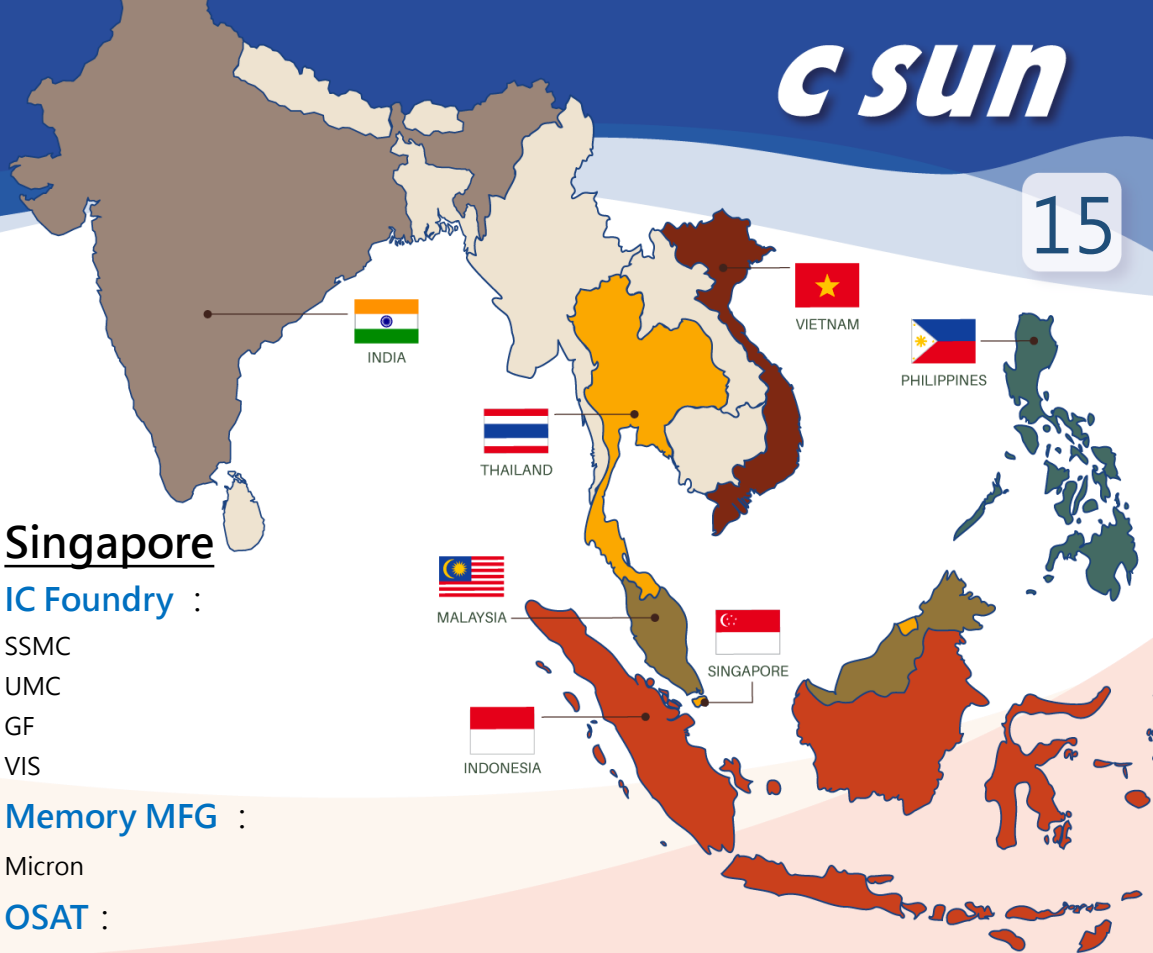
Memory MFG :

Micron

OSAT :

ASE

Amkor



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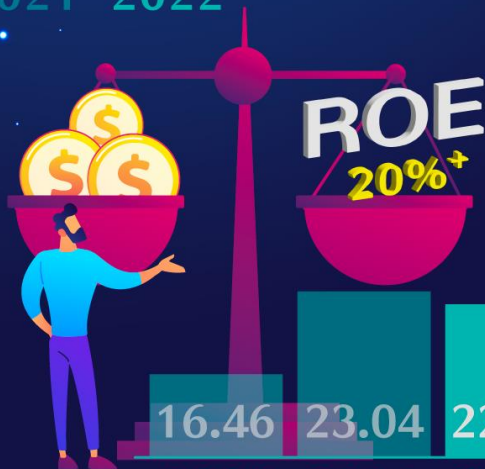
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